



PRESS RELEASE

FOR MORE INFORMATION, CONTACT:

Dustin Schlaefli at

Nex-Tech

785.625.7070

Fax: 785.625.4479

FOR IMMEDIATE RELEASE

Nex-Tech's Schlaefli presents at events throughout the nation

Hays, Kan, 12.03.18 — Dustin Schlaefli, Nex-Tech's Director of Customer Engagement, has been mentoring colleagues in telecommunications and marketing this fall. He presented two different sessions at two different events in September and October.

He was in Seattle for the NTCA Fall Conference from September 16-19. NTCA-The Rural Broadband Association represents independent telecommunications companies in rural and small communities in America. Schlaefli's presentation was called, "Customer Feedback and Reviews—Your Most Unhappy Customers Are Your Greatest Source of Learning".

At the Calix ConneXions Innovation and User Conference in Las Vegas from October 28-30, Schlaefli joined a discussion on service provider plans for the future of Internet Protocol Television (IPTV). Calix is a leader in cloud and software programs and is a vital part of Nex-Tech's Smart Home WiFi product. The title of the presentation was, "How Will Streaming Video Change IPTV and Drive Wi-Fi Saturation?"

Nex-Tech connects thousands of people and businesses through a robust broadband network and cutting-edge technology. Nex-Tech's powerful fiber-to-the-premise technology delivers the highest quality Internet, with speeds up to 1 Gig, streaming TV, home security, and local and long distance phone service. Nex-Tech also provides an array of enterprise solutions including cloud services, Hosted PBX, network security, managed IT, physical security and surveillance, advertising solutions, and network operations monitoring to business clients nationwide.

Nex-Tech focuses on providing the best technology and support with the best people. With stores in more than 20 locations, a full-service Help Desk and 24-hour Network Operations Center, Nex-Tech customers are ensured unsurpassed technology and support. Headquartered in Lenora, Kansas, Nex-Tech has been delivering exceptional service for more than 65 years.

NTCA-The Rural Broadband Association is the premier association representing nearly 850 independent, community-based telecommunications companies that are leading innovation in rural and small-town America. NTCA advocates on behalf of its members in the legislative and regulatory arenas, and it provides training and development; publications and industry events; and an array of employee benefit programs. In an era of transformative technological advancements, regulatory challenges and marketplace competition, NTCA members are leading the technological evolution for rural consumers, delivering robust and high-quality services over future-proof networks that make rural communities vibrant places in which to live and do business. Because of their efforts, rural America is fertile ground for

P.O. Box 158
145 North Main
Lenora, KS 67645

phone: 785.567.4281

toll free: 877.567.7872

fax: 785.567.4401



innovation in economic development, e-commerce, health care, agriculture, and education and contributes billions of dollars to the U.S. economy each year.

Calix, Inc. (NYSE: CALX) – Innovative communications service providers rely on Calix platforms to help them master and monetize the complex infrastructure between their subscribers and the cloud. Calix is the leading global provider of the cloud and software platforms, systems and services required to deliver the unified access network and smart premises of tomorrow. Our platforms and services help our customers build next generation networks by embracing a DevOps operating model, optimize the subscriber experience by leveraging big data analytics and turn the complexity of the smart home and business into new revenue streams.

-30-

P.O. Box 158
145 North Main
Lenora, KS 67645
phone: 785.567.4281
toll free: 877.567.7872
fax: 785.567.4401

www.next-tech.com